

MONCEY AVOCATS

Transactional efficiency



In less than three years, Moncey Avocats has established itself as a key player in the mid-cap transactional market. At the wheel are eight partners with complementary practices who have successfully risen to the challenge of collective commitment.

"We thought there was space on the Paris market for a new independent French transactional firm focused on mid-cap transactions," explains Frédéric Pinet, Managing Partner. "We made our decision at the end of 2020. On 1 April 2021, we opened the doors of Moncey Avocats". Courage, hard work and efficiency are certainly in the DNA of this firm, whose name owes nothing to chance. The son of a lawyer, Maréchal Bon-Adrien Jeannot de Moncey distinguished himself on the battlefields with Bonaparte. He lived through the monarchy, the Revolution and the Empire, always remaining true to his values of honesty and loyalty.

The Moncey team was born out of this upright mindset. "There were 15 of us when we opened," says the managing partner. Five partners, nine associates and an office manager. They set out with a solid trio of specialisms, to make their mark on corporate midcap deals. Frédéric Pinet, Guillaume Giuliani and Marie-Victoire James were involved in mergers and acquisitions and private equity, Frédéric Bosc in tax and David Malamed in financing. "From the outset of Moncey Avocats, we have worked as a fully integrated team to serve our clients differently and offer them collective and effective solutions," explains the partner. He continues: "We have benefited from an extraordinary windfall since the firm was founded. Many groups

and funds supported us". These include names like Onepoint, Delachaux, Evernex, AD Industries, Liberty, Sparring Capital, EMZ Partners, Seven2, Capza and MBO. "We should also mention the investment banks who gave us a chance by allowing us to pitch on major projects", recalls the partner.

The team has not been sitting around idle. In less than three years, it has been involved in 120 deals. It now advises around thirty investment funds, as well as turnaround funds, listed and unlisted companies, founders and managers. Among the highlights of 2023, Moncey Avocats advised the historical shareholders and management of ECF Group in the LBO led by PAI, Hivest in its acquisition of Marie-Laure PLV, Quilvest in its acquisition of a stake in Cabaïa and EMZ Partners in its LBO of Yuri & Neil. Moncey also advised the Barrière group on Fimalac's exit from Groupe Lucien Barrière. The firm also assisted the shareholders of Mandarine Gestion with the sale of the management company to the LFPI group.

A gradual process of team building

"While Moncey Avocats initially focused exclusively on transactional work, we were aware that we would soon need to develop complementary practices to offer clients a complete range of services," explains

Frédéric Pinet.

On 1 January 2022, Philippe Lauzeral joined the firm with his team. Philippe Lauzeral's practice focuses on corporate litigation (shareholder disputes, post-acquisition disputes, etc.), commercial litigation (breach of established commercial relations, unfair competition, industrial risks, etc.), insolvency proceedings and working alongside senior managers when their liability (including criminal liability) is involved. A year later, Pierre-Alain Bouhénic joined the firm, bringing unrivalled expertise in turnaround and restructuring. And last autumn, Fabrice de La Morandière, a specialist in large cap M&A, moved into the offices at 26 avenue Victor Hugo.

The offices are currently a little small for a team that is constantly expanding. "We recruited 11 lawyers in 2023 and three new ones will be arriving soon," explains Frédéric Pinet. Moncey Avocats now has 35 lawyers, including eight partners. Of course, the team is not going to stop there. Camille Cournot has just arrived, as counsel, to manage and develop the employment law department. And the promotion of three new counsels was announced at the start of the year: Yann Fouquet-Michel and Alexandre Bankowski, in corporate, and Jonathan Devillard in finance.